



GETTING STARTED GUIDE

This onboarding plan is designed to equip you with the necessary resources and support as you grow into your new role as a Zinzino partner. **Print this guide** for your reference and if you have any questions, please reach out to your Sponsor or team members! We are here to help!

KEEP THIS HANDY

YOUR ZINZINO ID:

You have two dedicated Zinzino websites (one for customers and one for enrolling partners) which are accessed via your unique Zinzino ID Number.

Your personalized site will be:
www.zinzino.com/YOURIDNUMBER

Your 6 MAIN Learning Tools

Website

● AVibrantWorld.com
Team Updates
Trainings

Back Office

● Zinzino.com
Get Started Training
Reports

www.Zinzinoplay.com

Product/Business Videos
Tutorials
Custom/Language Options

Enroll Customer/Partners

● Customer
www.zinzinoplay.com/en/watch/866
● Partner
www.zinzinoplay.com/en/watch/867

Boards App

● gozino.link/boards
AVibrantWorld
Prospect Tool & Resources

Express Start Book

Little Black Book found in
your kit box!
How to Start

Calendar At A Glance

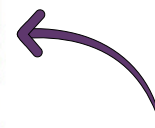
MONDAY

TEAM: Int. Team Call with Art Napolitano
11 AM PT / 2 PM ET
TEAM: A Working Hour - Q & A
NOON PT / 3 PM ET
TEAM: Power Hour / Call Blitz
3 PM PT / 6 PM ET
TEAM: Weekly Team Call
6 PM PT / 9 PM ET

TUESDAY/THURSDAY

GUESTS: Product/Business Presentation
5 PM PT / 8 PM ET

Note: On the last Thursday of month, the call is led by medical professionals.



Find the links here

TUESDAY

TEAM/GUESTS: Science Call with Zinzino Advisory Board
S. Cherniske, MS & N. Kather, MD
NOON PT / 3 PM ET

THURSDAY

TEAM: Power Hour / Call Blitz
3 PM PT / 6 PM ET

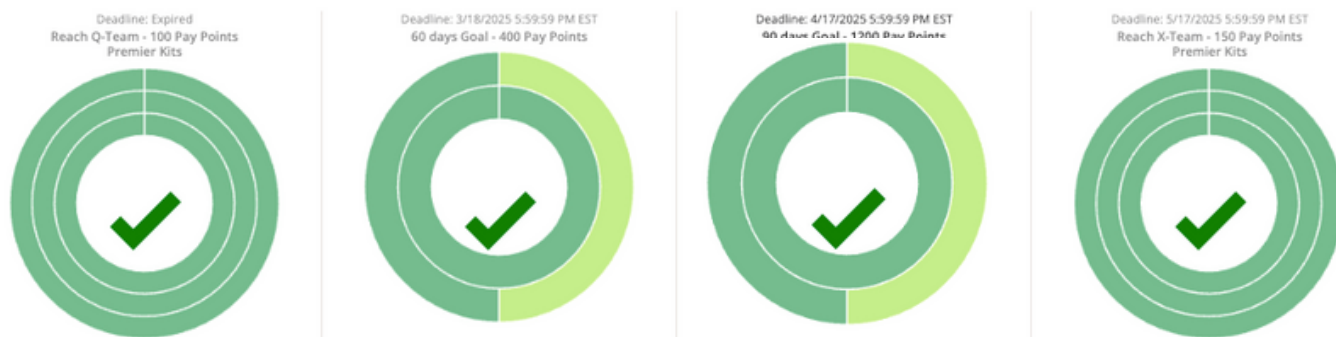
SATURDAY

TEAM: Business Presentation/ Business Building Training
Art Napolitano & Larry Raskin 9AM PT / NOON ET

START HERE

- ☐ **Register** on AVIBRANTWORLD.com and watch the getting started Video.
 - ☐ Set a time to meet with your SPONSOR/UPLINE for your get started session
 - ☐ Set a time for a Launch Event and/or invite guests to the Tuesday/Thursday zoom presentation.
- ☐ **Review** this Getting Started Guide document
- ☐ **Join** A VIBRANT WORLD boards/download the boards app
- ☐ **MAKE A LIST** of 10 people to start: Build to 60 potential partners + 40 potential customers
 - ☐ Connect with the first 5, partner with your sponsor
- ☐ **Make Your Plan:** Block time in your calendar to connect with others.
- ☐ **Get Connected**
 - ☐ Attend the Getting Started Right Training offered via zoom on Saturday.
 - ☐ Bring guests and potential prospects to the Tuesday/Thursday Meetings!

MAIN FOCUS = FAST START PROGRAM



Q-TEAM : _____ (First 30 days)

ENROLL 2 : _____ (First 60 days)

HELP 2 GET 2: _____ (First 90 days)

X-TEAM: _____ (First 120 days)

***Learn why you earn much more with activating ECB AND RCB!**

FAST START PROGRAM

4 2 4

REPETITION + SIMPLICITY

10 25

DUPLICATION + LEVERAGE

4

4 Products
QTeam

You Sell Four Products and
Recruit Two Partners

2

2 Partners

- 1.
- 2.
- 3.
- 4.

- 1.
- 2.

4

4 Products
QTeam

Your Two Partners Each Do The Same
(Sell Four + Bring In Two)

- 1.
- 2.
- 3.
- 4.

10

10 Products
XTeam

- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

25

25 Products = ATeam
Ultimate Kit Refund & RCB Qualified

- | | | |
|-----|-----|-----|
| 11. | 16. | 21. |
| 12. | 17. | 22. |
| 13. | 18. | 23. |
| 14. | 19. | 24. |
| 15. | 20. | 25. |

KEY TERMS & GLOSSARY

CUSTOMER POINTS	Each active Customer generates at least one Customer Point. Each additional product will generate another Customer Point.
PCV Personal Credit Volume	Credit Volume from Personal orders and orders from personal Customers.
CASH BONUS	Percentage paid on new Premier + Retail price AKA: Commission. 10-30%
AUTO ORDER	"Z4F" at enrollment, one bottle of oil + back office
MCB Monthly Customer Bonus	Monthly bonus paid to reward significant residual Customer commission (Reporting > Month > Overview > Commission Overview > Customer Bonus)
ECB Enrolling Credit Bonus	Grace Period • Unlocked at X Team • Doubles "new" Credits
RCB Recurring Credit Bonus	• Unlocked at A Team • Doubles "old" Credits
PAY POINTS	Currency • $100PP \times 1.15 = 115$ US DOLLARS
CREDITS	Each product has a value called CREDIT. This is the internal currency
GRACE PERIOD	Enroll month + 4 Full months, 120 days
PREMIER KIT	Any product on a Subscription
PREMIER CUSTOMER	A Customer with a Premier Kit order (subscription) is called a "Premier Customer".